

#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

**2014 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS**January 31, 2014 Version

#### II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Winters Senior Apartments, a California limited partnership

PROJECT NAME: Winters Senior Center Apartments

#### PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Cashier's Check Only

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$332,480 annual Federal Credits, and
\$1,295,378 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements, if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (g). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the sponsor beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 10 years, free of charge (except child care). I understand that misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22 and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this	day of	, 2014 at	Ву	
		·	-	(Original Signature)
	, Cali	fornia.		
			-	(Typed or printed name)
			-	(Title)
		ACKNOWL	EDGMENT	
STATE OF		_)		
COUNTY OF		)		
On_ personally appeared		e me,		,
		W	ho proved to me	on the basis of satisfactory evidence)
he/she/they execute	ed the same in his	are subscribed to th her/their authorized	ne within instrum capacity(ies), ar	ent and acknowledged to me that ond that by his/her/their signature(s) son(s) acted, executed the instrument.
I certify under PENA true and correct.	ALTY OF PERJUF	RY under the laws of	the State of Cali	ifornia that the foregoing paragraph is
WITNESS my hand	and official seal.			
Signature			(Seal)	

Local Jurisdiction:	City of Winters
City Manager:	John Donlevy, Jr.
Title:	City Manager
Mailing Address:	318 First Street
City:	Winters
Zip Code:	95694
Phone Number:	(530) 795-4910 Ext. 110
FAX Number:	(530) 795-4935
E-mail:	john.donlevy@cityofwinters.org

<sup>\*</sup> For City Manager, please refer to the following the website below: http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK

## II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type  Application type: Preliminary Reservation  Prior application was submitted but not selected?  If yes, enter application number: TCAC # CA
В.	Project Information Project Name: Winters Senior Center Apartments Site Address: 400 Morgan Street  If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)  City: Winters County: Yolo Zip Code: 95694 Census Tract: 0113.00
	Assessor's Parcel Number(s): 003-370-006  Project is located in a DDA: No Project is located in a Qualified Census Tract: No *Federal Congressional District: 3 Project is DDA/QCT but requesting State Credits: No *State Assembly District: 4 Special Needs with 130% basis & State Credits: No *State Senate District: 3 Project is a Scattered Site Project: No If yes, all sites within a 5-mile diameter range: N/A  *Accurate information is essential; the following website is provided for reference: https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))         Federal and State       \$332,480       \$1,295,378         (federal)       (state)         *Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e))  Rural apportionment (Section 515)
F.	Housing Type Selection (Reg. Sections 10315(g) & 10325(g))  Seniors  If you selected Special Needs please list the percentage of Special Needs Units:  If between 50% and 75%, please specify other housing type construction standards that will be met:
G.	Geographic Area (Reg. Section 10315(h)) Please select your geographic area: Capital and Northern Region: Butte, El Dorado, Placer, Sacramento, Shasta, Sutter, Yuba, Yolo Count

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#### **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

#### **Identify Applicant** A. Applicant is the current owner and will retain ownership: N/A Applicant will be or is a general partner in the to be formed or formed final ownership entity: Yes Applicant is the project developer and will be part of the final ownership entity for the project: N/A Applicant is the project developer and will not be part of the final ownership entity for the project: N/A B. **Applicant Contact Information** Applicant Name: Winters Senior Apartments, a California limited partnership Street Address: 800 Tribute Court Citv: State: CA Auburn Zip Code: 95603 Contact Person: Ronald D. Bettencourt (530) 745-9962 Phone: (805) 439-0328 Ext.: Fax: Fmail: whitecapcoastal@sbcglobal.net C. **Legal Status of Applicant:** Limited Partnership Parent Company: N/A If Other, Specify: D. General Partner(s) Information D(1) General Partner Name: Bettencourt Properties, Inc. P.O. Box 2323 Street Address: Avila Beach Citv: State: CA Zip Code: 93424 Ronald D. Bettencourt Contact Person: Fax: (530) 745-9962 Phone: (805) 439-0328 Ext.: whitecapcoastal@sbcglobal.net Email: Nonprofit/For Profit: For Profit Parent Company: N/A D(2) General Partner Name: The Beneficial Housing Foundation Street Address: P.O. Box 986 City: Newcastle State: CA Zip Code: 95658 Kimberley B. McClintock Contact Person: (530) 888-7097 Phone: Ext.: Fax: (530) 745-9962 beneficialhousing@gmail.com Email: Parent Company: N/A Nonprofit/For Profit: Nonprofit D(3) General Partner Name: Street Address: City: State: Zip Code: Contact Person: Phone: Ext.: Fax: Email: Nonprofit/For Profit: (select one) Parent Company: E. General Partner(s) or Principal Owner(s) Type Joint Venture F. Status of Ownership Entity If to be formed, enter date: currently exists \*(Federal I.D. No. must be obtained prior to submitting carryover allocation package) **Contact Person During Application Process** G. Community Preservation Partners, LLC Company Name: 17782 Sky Park Circle Street Address: City: Irvine State: CA Zip Code: 92614

Contact Person: Karen Buckland

Phone: (949) 236-8135 Ext.: Fax: (714) 662-4412

Email: kbuckland@wncinc.com

Participatory Role: Director - Community Preservation Partners (Developer)

(e.g., General Partner, Consultant, etc.)

## II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

## A. Indicate and List All Development Team Members

Developer:	Community Preservation Partners,	Architect:	Musser: Architects, Inc.
Address:	17782 Sky Park Circle	Address:	3190 Airport Loop Drive
City, State, Zip	Irvine, CA 92614-6404	City, State, Zip:	Costa Mesa, CA 92626
Contact Person:	Karen Buckland	Contact Person:	David Musser
Phone:	(949) 236-8135 Ext.:	Phone:	(714) 241-8944 Ext.:
Fax:	(714) 662-4412	Fax:	(711) 211 0011 Ext
Email:	kbuckland@wncinc.com	Email:	dmusser@musserarchitects.com
Lilian.	REGULATION OF THE PROPERTY OF	Email.	diffector @ maccoraro mecto.com
Attorney:	Aronowitz & Skidmore, Inc.	General Contractor:	White Cap Coastal, Inc.
Address:	200 Auburn Folsom Road, Ste. 305	Address:	P.O. Box 474
City, State, Zip	Auburn, CA 95603-5046	City, State, Zip:	Newcastle, CA 95658
Contact Person:	Paul Aronowitz	Contact Person:	Ronald D. Bettencourt
Phone:	(415) 356-8000 Ext.:	Phone:	(530) 745-9990 Ext.:
Fax:	(415) 356-8001	Fax:	(530) 745-9962
Email:	paronowitz@asilaw.org	Email:	whitecapcoastal@sbcglobal.net
Tax Professional:	Dauby O'Connor & Zaleski, LLC	Energy Consultant:	All Environmental Inc.
Address:	501 Congressional Blvd., Ste 300	Address:	2500 Camino Diablo
City, State, Zip	Carmel, IN 46032	City, State, Zip:	Walnut Creek, CA 94597
Contact Person:	Bill Farrington	Contact Person:	Ken Bachrach
Phone:	(317) 819-6104 Ext.:	Phone:	(949) 752-9300 Ext.:
Fax:	(317) 815-6140	Fax:	(949) 752-8401
Email:	bfarrington@doz.net	Email:	kbachrach@aeiconsultants.com
CPA:	Prop Christensen Caniglia LLP	Investor:	WNC & Associates, Inc.
Address:	9261 Sierra College Blvd.	Address:	17782 Sky Park Circle
City, State, Zip	Roseville, CA 95661	City, State, Zip:	Irvine, CA 92614-6404
Contact Person:	Debbi J. Christensen	City, State, Zip. Contact Person:	Lisa Castillo
Phone:	(916) 751-2900 Ext.:	Phone:	(949) 236-8165 Ext.:
Fax:	(916) 751-2979 Ext	Fax:	(714) 662-6834
Email:	dchristensen@pccllp.com	Email:	lcastillo@wncinc.com
Liliali.	definisteriseri@peclip.com	Liliali.	icastillo@wiciic.com
Consultant:	N/A	Market Analyst:	Gill Group, Inc.
Address:		Address:	512 North One Mile Road
City, State, Zip		City, State, Zip:	Dexter, MO 63841
Contact Person:		Contact Person:	Cash Gill
Phone:	Ext.:	Phone:	(800) 428-3320 Ext.:
Fax:		Fax:	(573) 624-2942
Email:	-	Email:	cash.gill@gillgroup.com
Appraiser:	Gill Group, Inc.	Prop. Mgmt. Co.:	AWI Management Corporation
Address:	512 North One Mile Road	Address:	120 Center Street
City, State, Zip	Dexter, MO 63841	City, State, Zip:	Auburn, CA 95603
Contact Person:	Cash Gill	Contact Person:	Tina Williams
Phone:	(800) 428-3320 Ext.:	Phone:	(530) 745-6201 Ext.:
Fax:	(573) 624-2942	Fax:	(530) 745-6171
Email:	cash.gill@gillgroup.com	Email:	twilliams@awimc.com

CNA Consultant:	Gill Group, Inc.	2nd Prop. Mgmt Co.:	
Address:	512 North One Mile Road	Address:	
City, State, Zip	Dexter, MO 63841	City, State, Zip:	
Contact Person:	Cash Gill	Contact Person:	
Phone:	(800) 428-3320 Ext.:	Phone:	Ext.:
Fax:	(573) 624-2942	Fax:	
Email:	cash.gill@gillgroup.com	Email:	_

## II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Requested
	New Construction N/A If yes, will demolition of an existing structure be involved?
	(may include Adaptive Reuse)  If yes, will relocation of existing tenants be involved?
	Rehabilitation-Only  N/A  Is this an Adaptive Reuse project?
	Acquisition & Rehabilitation Yes If yes, please consult TCAC staff to determine the applicable
	regulatory requirements (new construction or rehabilitation).
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects
	If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required
	by IRC Sec. 42(d)(2)(B)(ii)? Yes
	If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)?  N/A
	Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of
	existing tenants? No
	If yes, applicants must submit an explanation of relocation requirements, a detailed relocation
	plan including a budget with an identified funding source (see Checklist).
	Age of Existing Structures 1994 No. of Existing Buildings 1
	No. of Occupied Buildings 1 No. of Existing Units 38
	No. of Stories 2
	Current Use: Occupied Senior Residential Rental Property
_	
C.	Purchase Information
	Name of Seller: Winters Investment Group, a California Signatory of Seller: Ronald D. Bettencourt
	Date of Purchase Contract or Option: 6/20/2014 Purchased from Affiliate: No
	Expiration Date of Option: 2/28/2015 If yes, broker fee amount to affiliate?
	Purchase Price: \$1,670,000 Special Assessment(s): None
	Phone: 805-439-0328 Ext.: Historical Property/Site: No
	Holding Costs per Month:  N/A Total Projected Holding Costs:  \$5,000
	Real Estate Tax Rate: N/A
D.	Project, Land, Building and Unit Information
	Project Type
	Single Room Occupancy: N/A Single Family Home: N/A
	Detached 2, 3, or 4 Family: N/A Housing Cooperative: N/A
	Tenant Homeownership: N/A One or Two Story Garden: Yes
	Townhouse/Row House: N/A Condominium: N/A
	Inner City Infill Site: N/A
	Two or More Story With an Elevator: Yes if yes, enter number of stories: 2
	Two or More Story Without an Elevator: N/A if yes, enter number of stories:
	One or More Levels of Subterranean Parking: N/A
	Other: (specify here)
	Culot. (France)
E.	Land
	x Feet or 2.17 Acres 94,525 Square Feet
	If irregular, specify measurements in feet, acres, and square feet:

F.	Building Information  Total Number of Buildings:  Community Buildings:  If Commercial/ Retail Space, explain: (include use, size, location, and purpose)	<u>1</u> I/A
	Are Buildings on a Contiguous Site? Yes  If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)?	I/A
	Do any buildings have 4 or fewer units?  If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))?  N/A	

#### G. Project Unit Number and Square Footage

Total number of units:	38
Total number of non-tax credit units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	37
Total number of low-income units:	37
Ratio of low-income units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	23,680
Total square footage of low-income units:	23,680
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	3,175
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	3,945
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
**Total Square Footage of All Project Structures (excluding commercial/retail):	30,800

<sup>\*</sup>equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$165,726
\$165,726
\$113,630

## H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless N/A			
Transition	nal housing	N/A	
Persons	with physical, mental, development disabilities	N/A	
Persons	with HIV/AIDS	N/A	
Transition	n age youth	N/A	
Farmworker N/A			
Other:		N/A	
Units w/ tenants of multiple disability type or subsidy layers, etc., briefly explai			
For 4% federal applications only:			
Rural are	a consistent with TCAC methodology	38	

## II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

## A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA	N/A	N/A	N/A acq/rehab
NEPA	N/A	N/A	N/A acq/rehab
Toxic Report	N/A	N/A	N/A acq/rehab
Soils Report	N/A	N/A	N/A acq/rehab
Coastal Commission Approval	N/A	N/A	N/A acq/rehab
Article 34 of State Constitution	N/A	N/A	N/A acq/rehab
Site Plan	N/A	N/A	N/A acq/rehab
Design Review	N/A	N/A	N/A acq/rehab
Conditional Use Permit Approved or Required	N/A	N/A	N/A acq/rehab
Variance Approved or Required	N/A	N/A	N/A acq/rehab

	Project and Site Information
Current Land Use Designation	Multi-Family Residental
Current Zoning and Maximum Density	High-Density Residential; Multi-family of no greater than 20 units pe
Proposed Zoning and Maximum Density	R-4
Does this site have Inclusionary Zoning?	No
Occupancy restrictions that run with the land	
due to CUP's or density bonuses?	No (if yes, explain here)
Building Height Requirements	N/A
Required Parking Ratio	N/A
Is site in a Redevelopment Area?	No

## B. Development Timetable

		Actual c	or Sc	heduled
		Month	1	Year
SITE	Environmental Review Completed	N/A	1	
SILE	Site Acquired	1	1	2015
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	N/A	1	
	Grading Permit	N/A	1	
	Building Permit	1	1	2015
CONSTRUCTION	Loan Application	5	1	2014
FINANCING	Enforceable Commitment	6	1	2014
FINANCING	Closing and Disbursement	1	1	2015
PERMANENT	Loan Application	5	1	2014
FINANCING	Enforceable Commitment	6	1	2014
FINANCING	Closing and Disbursement	1	1	2015
	Type and Source: USDA 515 Loan	N/A	1	
	Application	5	1	2014
	Closing or Award	1	1	2015
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
OTHER LOANS	Application	N/A	1	
AND GRANTS	Closing or Award	N/A	1	
AND GRANTS	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	1	1	2015
	Construction Start	1	1	2015
	Construction Completion	12	1	2015
	Placed In Service	12	1	2015
	Occupancy of All Low-Income Units	1	1	2015

## III. PROJECT FINANCING SECTION 1: CONSTRUCTION FINANCING

## A. Construction Financing

# List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1) Rabobank, N.A.	18	4.500%	\$3,425,000
2) USDA Rural Development - 515	600	1.000%	\$1,669,338
3) WNC & Associates, Inc.	N/A	N/A	\$779,740
4) Community Preservation Partners, LLC	N/A	Zero	\$423,507
5)			
6)			
7)			
8)			
9)			
10)			
11)			
12)			
	Total Fun	ds For Construction:	\$6,297,585

	12)			
			Total Funds For Construction:	\$6,297,585
1)	Lender/Source: Rabobank, N.A.	2)	Lender/Source: USDA Rural De	
	Street Address: 618 W Main Street		Street Address: 430 G Street, A	gency 4169
	City: Visalia		City: Davis, CA 9561	6
	Contact Name: Lauren Stephens		Contact Name: Stephen Nnodir	n
	Phone Number: (559) 735-2270 Ext.:		Phone Number: (530)792-5800	Ext.:
	Type of Financing: Construction Loan		Type of Financing: USDA Loan	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committee	d? Yes
3)	Lender/Source: WNC & Associates, Inc.	4)	Lender/Source: Community Pre-	servation Partners, LL
	Street Address: 17782 Sky Park Circle		Street Address: 17782 Sky Park	Circle
	City: Irvine, CA 92614		City: Irvine, CA 9261	4
	Contact Name: Lisa Castillo		Contact Name: Karen Buckland	
	Phone Number: (949) 236-8165		Phone Number: (949) 236-8135	
	Type of Financing: Tax Credit Equity		Type of Financing: Deferred De	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committee	d? Yes
5)	Lender/Source:	6)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committee	d? No
7)	Lender/Source:	8)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committee	d? No

9) Lender/Source:	10) Lender/Source:	
Street Address:	Street Address:	
City:	City:	
Contact Name:	Contact Name:	
Phone Number: Ext.:	Phone Number: Ext.:	
Type of Financing:	Type of Financing:	
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No	
11) Lender/Source:	12) Lender/Source:	
Street Address:	Street Address:	
City:	City:	
City: Contact Name:	City: Contact Name:	
Contact Name:	Contact Name:	

## III. PROJECT FINANCING SECTION 2: PERMANENT FINANCING

## A. Permanent Financing

## List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	Bellwether Enterprise - USDA RD 538	480	5.750%		\$42,524	\$665,000
2)	USDA Rural Development	360	1.000%		\$42,440	\$1,669,338
3)	Community Preservation Partners, LLC	180	ZERO	Deferred		\$64,158
4)						
5)						
6)						
7)						
8)						
9)						
10						
11)						
12						
		•	•		ent Financing:	\$2,398,496
		•	•	Total Tax	Credit Equity:	\$3,899,089
				<b>Total Sources of</b>	Project Funds:	\$6,297,585

			Total Tax Credit Equity:	\$3,899,089
			Total Sources of Project Funds:	\$6,297,585
1)	Lender/Source: Bellwether Enterprise - USDA RD 538	2)	Lender/Source: USDA Rural Developr	nent
	Street Address: 217 Garden Trail		Street Address: 430 G Street, Agency	4169
	City: Michigan City, IN 46360		City: Davis, CA 95616	
	Contact Name: Bob Morton		Contact Name: Stephen Nnodim	
	Phone Number: (219) 879-3118		Phone Number: (530)792-5800	Ext.:
	Type of Financing: Tax-Exempt Bond Loan		Type of Financing: USDA Loan	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source: Community Preservation Partners, LLC	4)	Lender/Source:	
	Street Address: 17782 Sky Park Circle		Street Address:	
	City: Irvine, CA		City:	
	Contact Name: Karen Buckland		Contact Name:	
	Phone Number: (949) 236-8135 Ext.:		Phone Number:	Ext.:
	Type of Financing: Deferred Developer Fee		Type of Financing:	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	No
5)	Lender/Source:	6)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
7)	Lender/Source:	8)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
9)	Lender/Source:	10)	Lender/Source:	

			Street Address:			
City:			City:			
Contact Name:			Contact Name:			
Phone Number		Ext.:	Phone Number:		Ext.:	
Type of Financi	ng:		Type of Financing	g:		
Is the Lender/S	ource Committed?	No	Is the Lender/Sou	urce Committed?	No	
					<u> </u>	
11) Lender/Source:			12) Lender/Source:			
Street Address:			Street Address:			
Street Address: City:			Street Address: City:			
City:		Ext.:	City:		Ext.:	
City: Contact Name:		Ext.:	City: Contact Name:	3:	Ext.:	
City: Contact Name: Phone Number Type of Financi		Ext.:	City: Contact Name: Phone Number:		Ext.:	

## III. PROJECT FINANCING SECTION 3: INCOME INFORMATION

#### A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	4	\$372	\$1,488	\$44	\$416	30%	30.0%
1 Bedroom	13	\$649	\$8,437	\$44	\$693	50%	50.0%
1 Bedroom	15	\$719	\$10,781	\$44	\$763	55%	55.0%
1 Bedroom	5	\$788	\$3,940	\$44	\$832	60%	60.0%
Total # Units:	37	Total:	\$24,646		Average:	51.2%	

#### B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10327(f)(7)(L) requires at least 1 manager's unit for every 80 residential units. Special Needs projects may demonstrate 24-hour desk staffing in lieu of an onsite manager's unit.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

No Special Needs project with 24-hour desk staffing

#### C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
			·
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$24,646
Aggregate Annual Rents For All Units:	\$295,755

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	37
Length of Contract (years):	30
Expiration Date of Contract:	rith annual renewal
Total Projected Annual Rental Subsidy:	\$54,117

#### E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$3,100
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income:	\$3,100
Total Annual Potential Gross Income:	\$352,972

## F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:						. ,
Water Heating:						
Cooking:						
Lighting:						
Electricity:						
Water:*						
Other: USDA		\$44	\$72			
Total:		\$44	\$72			

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

# Name of PHA or California Energy Commission Providing Utility Allowances:

**USDA Rural Development** 

## G. Annual Residential Operating Expenses

	F	
Administrative	Advertising:	\$589
	Legal:	\$4,622
	Accounting/Audit:	\$10,786
	Security:	
	Other: (specify here)	
	Total Administrative:	\$15,997
Management	Total Management:	\$26,448
•		
Utilities	Fuel:	
	Gas:	\$2,099
	Electricity:	\$13,572
	Water/Sewer:	\$22,909
	Total Utilities:	\$38,580
		+ ,
Payroll /	On-site Manager:	\$24,500
Payroll Taxes	Maintenance Personnel:	\$21,023
•	Other: Work Comp, Payroll Tax, Health Ins	\$22,921
	Total Payroll / Payroll Taxes:	\$68,444
	Total Insurance:	\$8,632
		+ - /
Maintenance	Painting:	\$1,298
	Repairs:	\$13,893
	Trash Removal:	\$4,212
	Exterminating:	ψ·, <u></u>
	Grounds:	\$9,712
	Elevator:	\$5,324
	Other: (specify here)	ΨΘ,ΘΞ :
	Total Maintenance:	\$34,439
	Total mantonanos	ψο 1, 100
Other Expenses	Other: (specify here)	
outer Experience	Other: (specify here)	
	Total Other Expenses:	
	iotai otilei Expelises.	

## **Total Expenses**

Total Annual Residential Operating Expenses:	\$192,540
Total Number of Units in the Project:	38
Total Annual Operating Expenses Per Unit:	\$5,066
Total 3-Month Operating Reserve:	\$115,000
Total Annual Internet Expense (site amenity election):	*
Total Annual Services Amenities Budget (from project expenses):	\$10,000 *
Total Annual Reserve for Replacement:	\$19,000 *
Total Annual Real Estate Taxes:	\$3,197 *

<sup>\*</sup> Please include in the identified lines on <u>THIS</u> page and <u>NOT</u> on any of the line items on Page 18. Please note that these will still need to be included when determining the net cash flow in the 15 year proforma.

## H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

\*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

## III. PROJECT FINANCING SECTION 4: LOAN AND GRANT SUBSIDIES

## A. Inclusion/Exclusion From Eligible Basis

	Funding Source	Included in		
If lende	r is not funding sour	ce, list source	Eligible Basis	
(H	OME, CDBG, etc.) <u>NO</u>	<u>T</u> lender.	Yes/No	Amount
HOME In	vestment Partnership	N/A		
Commun	ity Development Block	Grant (CDBG)	N/A	
RHS 514	•		N/A	
RHS 515			Yes	\$1,669,338
RHS 516			N/A	
<b>RHS 538</b>		N/A		
HOPE VI		N/A		
McKinney	-Vento Homeless Assista	N/A		
MHSA		N/A		
MHP			N/A	
Redevelo	opment Set-aside Fund	ds	N/A	
	bond financing		N/A	
FHA Risk	Sharing Ioan?	No	N/A	
State:	(specify here)		N/A	
Local:	Tranche B Loan Based on	USDA Rents	Yes	\$665,000
Private:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	

## B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	6/1/2013
Source:	<b>USDA Rental Assistance</b>
If Section 8:	(select one)
Percentage:	100.00%
Units Subsidized:	37
Amount Per Year:	\$54,117
Total Subsidy:	\$54,117
Term:	30 yr with annual renewal

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

# C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	\$1,669,338
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	\$54,117
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy continue?: No		Other: (specify here)	
If yes enter amount:		Other amount:	

## III. PROJECT FINANCING SECTION 5: THRESHOLD BASIS LIMIT

#### A. Threshold Basis Limit

Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)							
SRO/STUDIO	\$144,950										
1 Bedroom	\$167,126	3	7	\$6,183,662							
2 Bedrooms	\$201,600	1		\$201,600							
3 Bedrooms	\$258,048										
4+ Bedrooms	\$287,482										
	TOTAL UNITS: 38										
	TOTAL UNADJUSTED THRESHOLD BASIS										
	Yes/No										
public funds and required	tment for projects paid in whole of by a public awarding body to pa List public awarding body(ies):		No								
to provide parking benea or through construction o levels.	(b) Plus (+) 7% basis adjustment for new construction projects required to provide parking beneath residential units (not "tuck under" parking) or through construction of an on-site parking structure of two or more levels.										
(c) Plus (+) 2% basis adjustrement.	ment for projects where a day car	e center is	No								
(d) Plus (+) 2% basis adjustr units are for Special Nee	ment for projects where 100 perc ds populations.	ent of the	No								
Section 10325 or Section	(e) Plus (+) up to 10% basis adjustment for projects applying under Section 10325 or Section 10326 of these regulations that include one or more of the features in the section: Item (e) Features.										
(f) Plus (+) the lesser of the adjustment for projects restructures, and/or project	equiring seismic upgrading of exists requiring toxic or other environ the project architect/ engineer +c	sting mental	No								
government entities. Cer	nt impact fees required to be paid tification from local entities asse	ssing fees	No								
(h) Plus (+) 10% basis adjus	tment for projects wherein at leas inits are serviced by an elevator.	st 95% of	No								
	TOTAL ADJUSTED TH	RESHOLD B	ASIS LIMIT:	\$6,385,262							

# **HIGH COST TEST**

Total Eligible Basis	\$4,317,928
Percentage of the Adjusted Threshold Basis Limit	67.623%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

#### ITEM (e) Features

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual electricity use (dwelling and common area meters combined). If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 45% or more energy efficient than current Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigated only with reclaimed water, greywater, or rainwater (excluding water used for community gardens).
  Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.
- N/A 9 Meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV SOURCES AND USES BUDGET	S BUDGET SECTION 1: SOURCES AND USES BUDGET  Permanent Sources																		
M-90 SING EG AIRIS GGEG BGISGE	S. C. III.	SSONOLO A			1)Bellwether	2)USDA Rural	3)Community	4)	5)	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL		
					Enterprise -	Development	Preservation	•	1		_								
	TOTAL			TAY 00 - 01 -	USDA RD 538		Partners, LLC											70% PVC for	2001 1010 1
	PROJECT COST	DES COST	COM'L. COST	TAX CREDIT EQUITY														New Const/Rehab	30% PVC fo Acquisition
LAND COST/ACQUISITION	C031	KE3. CO31	COWI L. COST	EQUITI														Constriction	Acquisition
<sup>1</sup> Land Cost or Value	\$375,000	\$375,000				\$375,000											\$375,000	000000000000000000000000000000000000000	
<sup>2</sup> Demolition	40.0,000	40.0,000				40.0,000											40.0,000		
Legal																			
Land Lease Rent Prepayment																			
<sup>1</sup> Total Land Cost or Value	\$375,000	\$375,000				\$375,000											\$375,000		
Existing Improvements Value	\$1,295,000	\$1,295,000			\$662	\$1,294,338											\$1,295,000		
<sup>2</sup> Off-Site Improvements																			
Total Acquisition Cost	\$1,295,000	\$1,295,000			\$662	\$1,294,338											\$1,295,000		
Total Land Cost / Acquisition Cost	\$1,670,000	\$1,670,000			\$662	\$1,669,338											\$1,670,000		
Predevelopment Interest/Holding Cost																			
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Other: (Specify)																			
REHABILITATION																			
Site Work																			
Structures	\$2,405,000	\$2,405,000		\$1,740,662	\$664,338												\$2,405,000	\$2,405,000	)
General Requirements	\$144,300	\$144,300		\$144,300													\$144,300	\$144,300	)
Contractor Overhead	\$48,100	\$48,100		\$48,100													\$48,100	\$48,100	)
Contractor Profit	\$144,300	\$144,300		\$144,300													\$144,300	\$144,300	)
Prevailing Wages General Liability Insurance	¢20.000	¢20.000		\$20.0CO													¢20.060	\$20.0CO	
Other: (Specify)	\$28,860	\$28,860		\$28,860													\$28,860	\$28,860	,
Total Rehabilitation Costs	\$2,770,560	\$2,770,560		\$2,106,222	\$664,338												\$2,770,560	\$2,770,560	
Total Relocation Expenses	\$10,000	\$10,000		\$10,000	<b>400</b> 1,000												\$10,000	\$10,000	)
NEW CONSTRUCTION		, .,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,													, ,,,,,		
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total New Construction Costs																			
ARCHITECTURAL FEES																			
Design	\$100,000	\$100,000		\$100,000													\$100,000	\$100,000	)
Supervision	\$45,000	\$45,000		\$45,000													\$45,000	\$45,000	)
Total Architectural Costs	\$145,000 \$40,000	\$145,000 \$40,000		\$145,000 \$40,000													\$145,000 \$40,000	\$145,000 \$40,000	)
Total Survey & Engineering CONSTRUCTION INTEREST & FEES	\$40,000	\$40,000		\$40,000													\$40,000	\$40,000	
CONSTRUCTION INTEREST & PEES																			
Construction Loan Interest	\$102,750	\$102,750		\$102,750													\$102,750	\$102,750	
Origination Fee	\$42,813	\$42,813		\$42,813													\$42,813	\$42,813	В
Credit Enhancement/Application Fee																			
Bond Premium																			
Title & Recording	\$25,000	\$25,000		\$25,000													\$25,000	\$25,000	
Taxes Insurance	\$15,000	\$15,000		\$15,000													\$15,000	\$15,000	
Other: Const Underwriting Fees	\$15,000 \$20,000	\$15,000 \$20,000		\$15,000													\$15,000	\$15,000	
Other: Const Underwriting Fees Other: Payment & performance Bond	\$20,000	\$20,000		\$20,000													\$20,000	\$20,000	
2 3. 1 dymon a ponomiano bond	Ψ20,041	Ψ20,041		Ψ20,041													Ψ20,041	Ψ20,041	
Total Construction Interest & Fees	\$234,904	\$234,904		\$234,904												1	\$234,904	\$234,904	
PERMANENT FINANCING																			
Loan Origination Fee	\$30,000	\$30,000		\$30,000													\$30,000		
Credit Enhancement/Application Fee																		H0000000000000000000000000000000000000	
Title & Recording																			
Taxes Insurance																			
Other: Perm Underwriting Fees	\$25,000	\$25,000		\$25,000													\$25,000		
Other: (Specify)	φ20,000	φ20,000		\$25,000													φ25,000		
	AFF 000	\$55,000		\$55,000													\$55,000		
Total Permanent Financing Costs	\$55,000																		

IV. SOURCES AND USES BUDGET	SECTION 1:	SOURCES AN	ND USES BUD	GET	Permanent Sources														
	TOTAL PROJECT COST		COM'L. COST	TAX CREDIT	1)Bellwether Enterprise - USDA RD 538	2)USDA Rural Development	3)Community Preservation Partners, LLC	4)	5)	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
LEGAL FEES																			
Lender Legal Paid by Applicant	\$70,000	\$70,000		\$70,000													\$70,000	\$40,000	
Other: Partnership Legal Fees	\$75,000	\$75,000		\$75,000													\$75,000	\$60,000	
Total Attorney Costs	\$145,000	\$145,000		\$145,000													\$145,000	\$100,000	1
RESERVES																			
Rent Reserves																			
Capitalized Rent Reserves																			
3-Month Operating Reserve	\$77,000	\$77,000		\$77,000													\$77,000		
Other: Replacement Reserves	\$38,000	\$38,000		\$38,000													\$38,000		
Total Reserve Costs	\$115,000	\$115,000		\$115,000															
APPRAISAL																	, ,,,,,,		
Total Appraisal Costs	\$5,200	\$5,200		\$5,200													\$5,200	\$5,200	
Total Contingency Cost	\$277,056	\$277,056		\$277,056													\$277,056	\$277,056	,
OTHER PROJECT COSTS	1	1 1															,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
TCAC App/Allocation/Monitoring Fees	\$68,657	\$68,657		\$68,657													\$68,657	338 S S S S S S S S S S S S S S S S S S	200000000000000000000000000000000000000
Environmental Audit	\$4,500	\$4,500		\$4,500													\$4,500	\$4,500	
Local Development Impact Fees	ψ+,000	φ+,000		φ+,500													ψ4,000	Ψ4,000	
Permit Processing Fees	\$25,000	\$25,000		\$25,000													\$25,000	\$25,000	<del></del>
Capital Fees	Ψ20,000	Ψ20,000		Ψ20,000													Ψ20,000	Ψ20,000	
Marketing																		··· ·· ·	
Furnishings																			
Market Study	\$4,700	\$4,700		\$4,700													\$4,700	\$4,700	<del></del>
Accounting/Reimbursables	\$30,000	\$30,000		\$30,000													\$30,000	\$30,000	
Soft Cost Contingency	φου,σου	ψ00,000		ψου,οοο													ψ00,000	φου,σου	
Other: Capital Needs Assessment	\$4,200	\$4,200		\$4,200													\$4,200	\$4,200	+
Other: Misc Predevelopment	\$79,600	\$79,600		\$79,600													\$79,600	\$53,600	
Other: Soft Cost Contingency	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Other: (Specify)	Ψ30,000	ψ30,000		Ψ30,000													Ψ30,000	Ψ50,000	
Other: (Specify)																			
Total Other Costs	\$266,657	\$266,657		\$266.657													\$266.657	\$172.000	i <del>l and an </del>
SUBTOTAL PROJECT COST	\$5,734,377	\$5,734,377	<u> </u>	\$3,400,039	\$665,000	\$1,669,338			+		t	<del> </del>	-	1		<del> </del>	\$5,734,377	\$3,754,720	
DEVELOPER COSTS	ψυ, ευτ, 3 Ε	ψυ, ευτ, υτ, υ		ψυ, του, υυσ	ψυυυ,000	ψ1,000,330											ψυ, ευτ, στ	ψ3,13 <del>4</del> ,120	
Developer Overhead/Profit	\$563,208	\$563,208		\$499,050			\$64,158										\$563,208	\$563,208	
Consultant/Processing Agent	ψυυυ,200	ψ303,206		Ψ+33,030			ψ04,100										ψ505,206	ψυυυ,200	
Project Administration																			
Broker Fees Paid to a Related Party																			
Diokoi i ees i alu to a Reidleu Palty																			
Const. Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$563,208	\$563,208		\$499.050			\$64,158										\$563,208	\$563,208	i
TOTAL PROJECT COST				\$3.899.089	\$665.000	\$1.669.338	\$64,158		+		<del> </del>	<u> </u>	<del> </del>	<del> </del>	1	+	\$6.297.585	\$4.317.928	
Note: Syndication Costs may not be			1	ψυ,υσσ,00σ	<b>4003,000</b>	<b>\$1,003,330</b>	₩04,136		1		1	1	1	1	Bridge Loon	Evnence Duri	ng Construction:	ΨΨ,511,520	
Calculate Maximum Developer Fee using															Bridge Loan		al Eligible Basis:	\$4.317.928	
DOUBLE CHECK AGAINST PERMANE				\$3.899.089	\$665,000	\$1.669.338	\$64,158							1		100	ai Eligible basis:	φ <del>4</del> ,317,920	.1
DOUBLE CHECK AGAINST PERMANE	IN PHANCING	I O I ALG.		\$3,033,009	φυυυ,000	φ1,005,330	φυ4,100		1		L	L	1	1	1	L	1		

<sup>1</sup> Required: evidence of land value (see Tab 1). TCAC will not accept a budget with a nominal land value. Please refer to TCAC Regulations and the application checklist for additional information and guidance. Land value must be included in Total Project Cost and Sources and Uses Budget (including donated or leased land).

<sup>2</sup> Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

## V. BASIS AND CREDITS SECTION 1: BASIS AND CREDITS

# **Determination of Eligible and Qualified Basis**

## A. Basis and Credits

	70% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
Total Eligible Basis: Ineligible Amounts	\$4,317,928	
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Total Ineligible Amounts:		
Total Eligible Basis Amount Voluntarily Excluded:		
Total Basis Reduction:		
Total Requested Unadjusted Eligible Basis:	\$4,317,928	
*Qualified Census Tract (QCT) or Difficult to Develop Area (DDA) Adjustment:	100%	100%
Total Adjusted Eligible Basis:	\$4,317,928	
Applicable Fraction:	100%	100%
Qualified Basis:	\$4,317,928	
Total Qualified Basis:	\$4,31	7,928
**Total Credit Reduction:		
Total Adjusted Qualified Basis:	\$4,31	7,928

<sup>\*130%</sup> boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

#### B. Determination of Federal Credit

	New	
	Construction	
	/Rehabilitation	Acquisition
Adjusted Qualified Basis, After Credit Reduction:	\$4,317,928	
*Applicable Percentage:	7.70% 3.36%	
Subtotal Annual Federal Credit:	\$332,480	
Total Combined Annual Federal Credit:	\$332,480	

<sup>\*</sup> Applicants are required to use these percentages in calculating credit at the application stage.

<sup>\*\*</sup>to be calculated in: "Points System". See Checklist.

## C. Determination of Minimum Federal Credit Necessary For Feasibility

Total Project Cost	\$6,297,585
Permanent Financing	\$2,398,496
Funding Gap	\$3,899,089
Federal Tax Credit Factor	\$0.90000

The federal tax credit factor must be between \$0.90 and \$1.10.

APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION. If your equity pricing is less than \$0.90 you must contact TCAC staff to discuss prior to submitting your application.

Total Credits Necessary for Feasibility
Annual Federal Credit Necessary for Feasibility
Maximum Annual Federal Credits
Equity Raised From Federal Credit

\$4,332,321 \$433,232 \$332,480 \$2,992,324

#### **Remaining Funding Gap**

\$906,765

FUNDING GAP MUST NOT EXCEED ZERO UNLESS REQUESTING STATE CREDITS

If Applying For State Credit Complete Section (D) & (E)

#### D. Determination of State Credit

### **Adjusted Qualified Basis**

NC/Rehab Acquisition \$4,317,928

(only rehabilitation or new construction basis, except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor)

(.13 if federally-subsidized)

Factor Amount
Maximum Total State Credit

30%	13%
\$1,295,378	\$0

#### E. Determination of Minimum State Credit Necessary for Feasibility

\$0.70000

The state tax credit factor must be between \$0.60 and \$0.75. APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION.

State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit \$1,295,379 \$1,295,378 \$906,765

**Remaining Funding Gap** 

\$0

FUNDING GAP MUST NOT EXCEED ZERO

#### **VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM**

A maximum of 20 points shall be available in combining the cost efficiency, credit reduction, and public funds categories.

#### A. Cost Efficiency/Credit Reduction/Public Funds

**Maximum 20 Points** 

A(1) Cost Efficiency 20 Points

For new construction, at-risk development, or a substantial rehabilitation development where the hard costs of rehabilitation is at least \$40,000 per unit.

Make a selection: Substantial Rehabilitation (\$40,000 per unit)

Projects total eligible basis that is below the maximum calculated threshold basis limits, including permitted adjustments receives 1 point for each full % below the maximum permitted adjusted threshold basis limits.

1)	Project's adjusted threshold basis limits:	\$6,385,262
2)	Project's total eligible basis:	\$4,317,928
3)	Difference in threshold basis limits:	\$2,067,334
	- · · · · · · · · · · · · · · · · · · ·	

4) Calculated percent below adjusted threshold basis limits: 32% (Rounded down to the nearest whole percent)

#### Total Points for Cost Efficiency: 32

A(2) Credit Reduction 20 Points

Credit Reduction: 0% (1 point for each full % that the qualified basis is reduced)

1) Total Qualified Basis: \$4,317,928
2) Credit Percent Reduction 0%
3) Total Qualified Basis Reduction \$0

(This figure was rounded up to the nearest whole number on the worksheet "Basis & Credits")

4) Project's Total Adjusted Qualified Basis: \$4,317,928

#### Total Points for Credit Reduction: 0

### A(3) Public Funds Section

20 Points

Total committed funds (including assumptions), fee waivers, or value of donated land 1 point for each full % of Total Development Cost (TDC) including the value of any donations or fee waivers

• • • • • • • • • • • • • • • • • • • •	•
<sup>1</sup> Federal, state or local funds	
\$1,669,338 <sup>2</sup> Outstanding principal balances of pric	or existing public or subsidized debt
IRC 509(a)(1) local community foundate	ion fundsdoes NOT include charitable foundations
Awarded AHP funds	
Waiver of fees resulting in quantifiable	cost savings and not required by federal or state law
<sup>3</sup> Land donated by a public entity, or lar	nd leased from a public entity
<sup>3</sup> Land donated as part of an inclusiona	ary housing ordinance or other negotiated development agreements
<sup>4</sup> Public contributions of off-site costs	
\$143,317 5 Private "tranche B" loan points value	calculated in "Final Tie Breaker Self-Score" spreadsheet
Total committed funds, fee waivers, or value of donated la	and: \$1,812,655
***Total project cost:	\$6,297,585
Percentage of funds versus TDC:	28% (rounded down)

<sup>&</sup>lt;sup>1</sup> All loans must be "soft," having terms (or remaining terms) in excess of 15 years, and below market interest rates, interest accruals, or residual receipts payments for at least the first 15 years of their terms. The maximum below-market interest rate allowed for scoring purposes is 4% simple, or the applicable federal rate if compounding. RHS Section 514 and 515 financing is considered soft debt for purposes of scoring under this category. There must be conclusive evidence presented in the application that any new public funds have been firmly committed as stated in Regulation Section 10325(c)(1)(C). Please see also Checklist Items, Tab 1.

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<sup>&</sup>lt;sup>5</sup> Private "tranche B" loans underwritten based on rent differentials attributable to rent subsidies. Calculate in Final Tie Breaker Self-Score.

Total Points for Cost Efficiency, Credit Reduction, & Public Funds: 60	Total Points for Public Funds:	28
Total Forms for Cost Emoleray, Great reduction, a Fusio Funds.	Total Points for Cost Efficiency Credit Reduction & Public Funds:	60
	Total Points for Cost Efficiency, Credit Reduction, & Public Funds:	60

### **B.** General Partner and Management Company Characteristics

**Maximum 9 Points** 

6 Points

# B(1) General Partner Experience General Partner Name:

Bettencourt Properties, Inc.

Select from ONE of the following two options:

7 or more projects in service over 3 years (6 Points)

Special Needs housing type project opting for 7 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs.

To receive points under this subsection for projects in existence for over 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which it is requesting points have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared (which must be effective no more than one year prior to the application deadline) and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

**Total Points for General Partner Experience:** 6

<sup>&</sup>lt;sup>2</sup> If the principal balances of prior publicly funded or subsidized loans are to be assumed, documented approval of the loan assumption or other required procedure by the public agency holding the promissory note must be provided. Accrued interest recast as principal under a new loan agreement will not be considered in scoring. See also Checklist Items, Tabs 1 and 20.

<sup>&</sup>lt;sup>3</sup> To receive points in this category, current land and building values must supported by an independent, third party appraisal conducted within 1 year of the tax credit application and otherwise consistent with Regulation Section 10322(h)(9). Donated land value must be included in Total Project Cost and the Sources and Uses Budget. Evidence of land value is required (see Tab 1).

<sup>&</sup>lt;sup>4</sup> Off-site costs must be documented as waived fees pursuant to a nexus study or must be developed by a sponsor as a condition of local approval. Please review Regulation Section 10325(c)(1)(C) for a more complete description of requirements.

#### **B(2) Management Company Experience**

3 Points

Select from ONE of the following two options:

11 or more projects managed over 3 years (3 Points)

Special Needs housing type project opting for 11 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs.

#### **Management Company Name:**

**AWI Management Corporation** 

#### Total Points for Management Company Experience:

3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than two active LIHTC projects in California should refer to Regulation Section 10325(c)(2) and Checklist Items Tabs 21 and 22 for additional requirements.

## Total Points for General Partner & Management Company Experience: 9

C. Housing Needs

**Maximum 10 Points** 

Senior

10 Points

Total Points for Housing Needs:

#### D. Site & Service Amenities

**Maximum 25 Points** 

#### D(1) Site Amenities

Maximum 15 Points

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application, except under the Public School subsection as indicated in Regulation Section 10325(c)(5)(A)(5). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not include physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Amenities may include:

#### a) Transit-Oriented Development Strategy

(i) Located where there is a transit station, rain station, commuter rail station, bus station, or public bus stop within 1/4 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday, and the project's density exceeds 25 units per acre.

7 Points

(ii) The project site is within 1/4 mile of a transit station, rail station, commuter rail station, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday.

6 Points

(iii) The project site is within 1/3 mile of a public bus stop or rail station with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday.

5 Points

(iv) The project site is located within 1/4 mile of a regular public bus stop or a rapid transit system stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is located within 1/3 mile of a regular public bus stop or rapid transit system stop.

3 Points

Select one:

(iv)

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

#### **Total Points for Transit-Oriented Development Strategy Amenity:**

#### b) Public Park

(i) The site is within 1/4 mile of a public park (1/2 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.

3 Points

Joint-use agreement (if yes, please provide a copy)

N/A

(ii) The site is within 1/2 mile (1 mile for Rural set-aside).

2 Points

Select one:

(i)

## Total Points for Public Park Amenity:

#### c) Book-Lending Public Library

(i) The site is within 1/4 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1/2 mile for Rural set-aside projects).

3 Points

(ii) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).

2 Points

Select one:

(i)

#### Total Points for Public Library Amenity:

# d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

(i) The site is within 1/4 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

5 Points

(ii) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural setaside projects). 4 Points

(iii) The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural setaside projects). 3 Points

(iv)
The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

4 Points

(v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). 3 Points

(vi) The site is within 1/4 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. 2 Points

(vii) The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year.

1 Point

Select one:

(iv)

#### Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

## e) Public Elementary, Middle, or High School

(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school

3 Points

(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

2 Points

Select one:

N/A

# Total Points for Public Elementary, Middle, or High School Amenity:

0

t) Senior Developments: Daily Operated Senior Center	
(i)  For a <b>senior development</b> the project site is within 1/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1/2 mile for Rural set-aside).	3 Points
(ii) The project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural Set-aside).	2 Points
Select one: N/A	
Total Points for Daily Operated Senior Ce	nter Amenity: 0
g) Special Needs or SRO Development: Population Specific Service Oriented Facility	
(i) For a special needs or SRO development, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.	3 Points
(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.	2 Points
Select one: N/A	
Total Points for Population Specific Service Oriented Fac	cility Amenity: 0
h) Medical Clinic or Hospital	
(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	3 Points
(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	2 Points
Select one: (i)	
Total Points for Medical Clinic or Hos	pital Amenity: 3
i) Pharmacy	
(i) The site is within 1/4 mile of a pharmacy (1/2 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	2 Points
(ii) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	1 Point
Select one: (i)	

**Total Points for Pharmacy:** 

## j) In-unit High Speed Internet Service

High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

2 Points

(ii) Rural set-aside only: High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

3 Points

Select one:

N/A

Total Points for Internet Service: 0

Total Points for Site Amenities: 19

# **Site Amenity Contact List:**

Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Bus Stop  Main & Blue Oak  Winters, 95694  Customer Service (530) 661-0816 Ext.:  Transit Station/Transit Stop  http://yolobus.com/routes/index.ph 300 yards	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Eagles Drug Pharmacy 101 Main Street Winters, 95694  (530) 795-4123 Ext.: Pharmacy https://www.facebook.com/pages/E 0.465 miles
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Blue Oak Park  E. Main Street & Blue Oak Lane Winters, 95694  Nanci Mills (530) 795-4910 Ext.: 101  Public Park  http://www.cityofwinters.org/recrea 270 yards	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Winters Community Library 708 Railroad Avenue Winters, 95694  (530) 795-4955 Ext.: Book-Lending Public Library http://www.yolocounty.org/general- 0.4 miles	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Lorenzo's Town & Country Market 121 E. Grant Avenue Winters, 95694  (530) 795-3214 Ext.: Grocery/Farmers' Market http://lorenzosmarket.com/ 325 yards	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Winters Healthcare Foundation Me 23 Main Street Winters, 95694 Administration Office (530) 795-5200 Ext.: Medical Clinic/Hospital http://www.wintershealth.org/ 0.36 miles	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:

**Maximum 10 Points** D(2) Service Amenities

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants.

Except as provided below and in Reg. Section 10325(c)(5)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 10 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use offsite services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs and SRO projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed. Amenities may include, but are not limited to:

#### a) Large Family, Senior, At-Risk projects:

N/A (1) Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.

5 points

N/A

Service Coordinator as listed above, except:

3 points

Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.

5 points

N/A (2) Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.

3 points

N/A

Other Services Specialist as listed above, except:

Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.

Yes	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).	7 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except:  Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except:  Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
N/A	(4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
Yes		Health and wellness services and programs as listed above, except:  Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A		Health and wellness services and programs as listed above, except:  Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A	(5)	<b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
N/A	(6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		After school program for school age children as listed above, except:  Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		After school program for school age children as listed above, except:  Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
		Needs and SRO projects:	
N/A	(7)	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan.  Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A		Case Manager as listed above, except:	3 points
		Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	- Politic
N/A	(8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum	5 points

ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.

N/A Service Coordinator or Other Services Specialist as listed above, except:  Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
N/A  (9) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A  Adult educational, health & wellness, or skill building classes as listed above, except:  Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A  Adult educational, health & wellness, or skill building classes as listed above, except:  Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
N/A (10) <b>Health or behavioral health services</b> provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
N/A (11) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
N/A (12) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A  After school program for school age children as listed above, except:  Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A  After school program for school age children as listed above, except:  Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
The service budget spreadsheet must be completed. Total Points for Service	Amenities: 10

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## E. Sustainable Building Methods

**Maximum 10 Points** 

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

N I / /		Construction and Adaptive Reuse projects select from the following features:	
N/A	<b>4</b> (i)	Develop the project in accordance with the minimum requirements	0 Points
		with any one of the following programs:	
		N/A	
	(ii)	Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the	
	. ,	requirements in 2008 Title 24, Part 6 of the California Building Code (2008 Title 24):	
	N/A	Low Rise (1-3 habitable stories)	
	1 1/ / \		0 Points
		N/A	U Points
	NI/A	Madelland A. Lakinki atala	
	N/A	Multifamily of 4+ habitable stories	
		N/A	0 Points
N/A	(iii)	Develop the project beyond the minimum requirements of the program	
		chosen in section (i) above:	
		LEED	
		N/A	0 Points
		GreenPoint Rated Multifamily Guidelines	
		N/A	0 Points
			0 1 00
F(2)	Reha	bilitation projects select from the following features:	
N/A		Develop the project in accordance with the minimum requirements	0 Points
1 1/7	(11)	with any one of the following programs:	0 Follits
		N/A	
Vo			
Yes	<u> </u>	Debabilitate to improve an every efficiency points avoided based on persent as	
	<b>S</b> (v)	Rehabilitate to improve energy efficiency; points awarded based on percentage	
	<b>S</b> (v)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:	
	<u>s</u> (v)	· · · · · · · · · · · · · · · · · · ·	
	<u>s</u> (v)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:	10 Points
	<u>s</u> (v)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current:	10 Points
N/ <i>A</i>		decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current:	10 Points
N/A		decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  30%	10 Points
N/ <i>F</i>		decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current: 30%  Develop the project beyond the minimum requirements of the program chosen in section (i) above:	10 Points
N/A		decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  30%  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED  GreenPoint Rated Existing Home Multifamily Program	
N/A		decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current: 30%  Develop the project beyond the minimum requirements of the program chosen in section (i) above:	0 Points
N/F		decrease in estimated Time Dependent Valuation energy use post-rehabilitation:    Improvement over current: 30%	
N/A		decrease in estimated Time Dependent Valuation energy use post-rehabilitation:    Improvement over current: 30%	0 Points 0 Points
N/A		decrease in estimated Time Dependent Valuation energy use post-rehabilitation:    Improvement over current: 30%	0 Points
	<b>A</b> (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current: 30%  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED GreenPoint Rated Existing Home Multifamily Program N/A  2011 Enterprise Green Communities N/A	0 Points 0 Points 0 Points
N/#	<b>A</b> (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:    Improvement over current: 30%	0 Points 0 Points 0 Points
	<b>A</b> (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:    Improvement over current: 30%	0 Points 0 Points 0 Points ategories):
	<b>A</b> (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:    Improvement over current: 30%	0 Points 0 Points 0 Points
	<b>A</b> (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:    Improvement over current: 30%	0 Points 0 Points 0 Points ategories):
	\(\frac{1}{2}\) (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:    Improvement over current: 30%	0 Points 0 Points 0 Points ategories): 0 Points
	<b>A</b> (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current: 30%  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED GreenPoint Rated Existing Home Multifamily Program N/A  N/A  2011 Enterprise Green Communities N/A  Additional rehabilitation project measures (chose one or more of the following three cata)  (A) PHOTOVOLTAIC / SOLAR N/A  (B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING:	0 Points 0 Points ategories): 0 Points 0 Points
	\(\frac{1}{2}\) (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current: 30%  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED GreenPoint Rated Existing Home Multifamily Program N/A  N/A  2011 Enterprise Green Communities N/A  Additional rehabilitation project measures (chose one or more of the following three cata) (A) PHOTOVOLTAIC / SOLAR N/A  (B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING: 1. Develop project-specific maintenance manual, including information on all energy and green building	0 Points 0 Points ategories): 0 Points 0 Points
	\(\frac{1}{2}\) (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current: 30%  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED GreenPoint Rated Existing Home Multifamily Program N/A  N/A  2011 Enterprise Green Communities N/A  Additional rehabilitation project measures (chose one or more of the following three cata)  (A) PHOTOVOLTAIC / SOLAR N/A  (B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING:	0 Points 0 Points ategories): 0 Points 0 Points
	\(\frac{1}{2}\) (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current: 30%  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED GreenPoint Rated Existing Home Multifamily Program N/A  N/A  2011 Enterprise Green Communities N/A  Additional rehabilitation project measures (chose one or more of the following three cata) (A) PHOTOVOLTAIC / SOLAR N/A  (B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING: 1. Develop project-specific maintenance manual, including information on all energy and green building	0 Points 0 Points ategories): 0 Points 0 Points
	\(\frac{1}{2}\) (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current: 30%  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED GreenPoint Rated Existing Home Multifamily Program N/A  N/A  2011 Enterprise Green Communities N/A  Additional rehabilitation project measures (chose one or more of the following three cata) (A) PHOTOVOLTAIC / SOLAR N/A  (B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING: 1. Develop project-specific maintenance manual, including information on all energy and green building 2. Certify building management staff in sustainable building operations (BPI or equivalent)	0 Points 0 Points ategories): 0 Points 0 Points
	\(\frac{1}{2}\) (vi)	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current: 30%  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED GreenPoint Rated Existing Home Multifamily Program N/A  N/A  2011 Enterprise Green Communities N/A  Additional rehabilitation project measures (chose one or more of the following three cata) (A) PHOTOVOLTAIC / SOLAR N/A  (B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING: 1. Develop project-specific maintenance manual, including information on all energy and green building 2. Certify building management staff in sustainable building operations (BPI or equivalent)	0 Points 0 Points ategories): 0 Points 0 Points

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(6), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(6)(H) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

Total Points For Sustainable Building Methods:

10

#### **Maximum 52 Points**

#### F. Lowest Income

#### F(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

 $^{\star}$ Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.

<sup>\*\*60%</sup> AMI is included as a place-holder and will not receive any additional points.

		Percent of Area Median Income (AMI)											
		**60%	*55%	50%	45%	40%	35%	30%					
	80%	0				45	47.5	50					
	75%	0				42.5	45	47.5					
	70%	0				40	42.5	45					
	65%	0			35	37.5	40	42.5					
	60%	0			32.5	35	37.5	40					
	55%	0			30	32.5	35	37.5					
	50%	0		25*	27.5	30	32.5	35					
	45%	0		22.5*	25	27.5	30	32.5					
Percent of Income	40%	0	17.5	20	22.5	25	27.5	30					
Targeted Units to	35%	0	15	17.5	20	22.5	25	27.5					
Total Tax Credit	30%	0	12.5	15	17.5	20	22.5	25					
Units (exclusive of	25%	0	10	12.5	15	17.5	20	22.5					
mgr.'s units)	20%	0	7.5	10	12.5	15	17.5	20					
	15%	0	5	7.5	10	12.5	15	17.5					
	10%	0	2.5	5	7.5	10	12.5	15					

Consolidate your units before entering your information into the table											
Do not enter any non-qualifying units into the table											
Percent of Income Area Median Income (AMI) Tax Credit Units (30%- 55%)*  Percentage of Units to Total Units (before rounding down)  Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)  Points Earned											
4	30	10.81	10	15							
	35	0.00	0	0							
	40	0.00	0	0							
40 0.00 0 0											

	50	0.00	0	0					
13	50 -Rural only	35.14	35	17.5					
15	55 -Rural only	40.54	40	17.5					
5	60	13.51	10	0					
37	Total Points Requested: 50								

\*IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E628 BLANK.

#### F(2) Lowest Income for 10% of Total Restricted Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	0	0	0.0000
1 BR	37	4	0.1081
SRO	0	0	0.0000
Total:	37	4	-

Total Points for Lowest Income: 52

#### G. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 20 points. Within the application the following must be delivered (see Checklist Items for additional information):

Readiness to Proceed	Maximum 20 Points
Yes (i) Enforceable commitment for all construction financing, as evidenced by executed commitment and payment of commitment fees	5 points
Yes (ii) Evidence, as verified by the appropriate officials, of site plan approval and that all land use environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction are either finally approved or unnecessary	5 points
Yes (iii) All necessary public/tribal approvals except building permits	5 points
Yes (iv) Design review approval	5 points

20 points will be available to projects that document all of the above and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation: updated application form and explanation of changes, executed construction contract, breakdown of lender-approved construction costs, recorded deeds of trust for all construction financing, binding commitments for permanent financing and any other required financing, a limited partnership agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (a grading permit does not meet this requirement), and notice to proceed delivered to the contractor. If no construction

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lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See <u>Appendix</u> for requirements).

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met, up to a maximum of 15 points. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

**Total Points for Readiness to Proceed: 20** 

## **Maximum 2 Points** H. Miscellaneous Federal and State Policies For applicants that agree that the Committee may exchange Federal Tax Credits for 2 Points State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded. Enhanced Accessibility and Visitability. Project design incorporates California Building Code N/A (ii) 2 Points Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. N/A (iii) Smoke Free Residence. The proposed project will contain nonsmoking buildings or 2 Points sections of buildings. Nonsmoking sections must consist of at least half the units within the building, and those units must be contiguous. N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits. 1 Point N/A (v) Qualified Census Tract (QCT). The project is located within a QCT and the development 2 Points would contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for 1 Point eventual tenant ownership.

Total Points for Miscellaneous Federal and State Policies:

## VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

# Total Possible Points: 148, Minimum Points Required: 123 (Do Not Submit An Application If You Do Not Have The Minimum Points Required)

		APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A.	Cost Efficiency, Credit Reduction, & Public Funds	60	20	20
	A(1) Cost Efficiency	32	20	
	A(2) Credit Reduction	0	20	
	A(3) Public Funds	28	20	
В.	General Partner & Management Company Experience	9	9	9
	A(1) General Partner Experience	6	6	
	A(2) Management Company Experience	3	3	
C.	Housing Needs	10	10	10
D.	Site & Service Amenities	29	25	25
	D(1) Site Amenities	19	15	
	D(2) Service Amenities	10	10	
E.	Sustainable Building Methods	10	10	10
F.	Lowest Income & 10% of Units Restricted @ 30% AMI	52	52	52
	F(1) Lowest Income	50	50	
	F(2) 10% of Units Restricted @ 30% AMI	2	2	
G.	Readiness to Proceed	20	20	20
Н.	Miscellaneous Federal and State Policies	2	2	2
*Neg	ative Points (if any, please enter amount:)		NO MAX	0
			Total Points:	148

<sup>\*</sup>Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

#### VII. TIE BREAKER SYSTEM FINAL TIE BREAKER SELF SCORE

This section is included in the application for self-scoring. Be aware that TCAC will use self scores to determine which projects undergo further review in the competition, including the verification of self scores, for possible reservation of tax credits. TCAC will not verify or evaluate every project's self score. Project's that self score too low to successfully compete for a reservation of tax credits will <u>not</u> undergo any further review by TCAC.

Provide evidence of committed permanent public funds in Tab 20 and evidence of public subsidies, if any, in Tab 17.

Projects with commercial/non-residential costs will have committed public funds discounted by the percentage of the project proposed to be commercial or non-residential.

Evidence of land value is required (see Tab 1). The value of the land per TCAC Regulations must be included in "Total residential project development costs" below as evidenced in Tab 1 of the application. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

#### Final Tie Breaker Formula:

Committed permanent public funds defraying residential costs

Total residential project development costs

+ (( 1 - Requested unadjusted eligible basis Total residential project development costs ) /3)

Self-Scoring Calculation:

\$2,265,819

\$6,297,585

+ (( 1 - \$4,317,928

 $\frac{\$4,317,928}{\$6.297.585}$  ) /3) = 46.458%

\*\* List individual committed public funding sources, including donations:

List individual committed public funding source
Tranche B, if applicable (calculate below)
USDA Rural Development

\$143,317 \$1,669,338

TOTAL \$1,812,655 \*

- The first numerator may include the following permanent funding sources that are <u>not</u> eligible for public funds points under Reg. Section 10325(c)(1)(C): (1) funding contributed by a charitable foundation where a public body appoints a majority of the voting members; and (2) land and improvements contributed by a 501(c) organization as long as the asset was held by the organization for at least 10 years per TCAC Reg. Section 10325(c)(10).
- For mixed-use projects, the permanent public fund numerator must be discounted/reduced by the mixed-use ratio below.

  Mixed-use projects: Total commercial cost / Total project cost: 0.0000%

THE PRORATED COMMERCIAL COST DEDUCTION TO PUBLIC FUNDS MUST BE CALCULATED FIRST, BEFORE APPLYING ANY SUBSIDY ADJUSTMENT/INCREASE (REGULATION SECTION 10325(c)(10)(A)) TO THE NUMERATOR. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed permanent public funds defraying residential costs =(F38)\*(1-I45)

\* For projects with public operating or rental subsidies listed in Reg. Section 10325(c)(10)(A), calculate the percentage increase below and increase the permanent public funds numerator by the adjustment percentage.

Operating and rental subsidies: % of subsidized units:
The number of rental subsidy units and the number of

operating subsidy units are cumulative, up to 100%.

100.0000%

25.0000%

Subsidy adjustment/increase to permanent public funds numerator (This adjustment is calculated in the numerator <u>after</u> any commercial cost adjustment).

Sample formula (subsidies) for numerator Committed permanent public funds defraying residential costs =F38\*(1+H53)

Sample formula (subsidies and commercial costs) for numerator Committed permanent public funds defraying residential costs =(F38\*(1-145))\*(1+H53)

#### Tranche B calculation

For purposes of the public funds points section and the final tie breaker, a Tranche B loan is the lesser of the actual commitment amount or the following. Please note, an application must include a private Tranche B loan supported by a public subsidy to utilize this calculation.

Rental Income Differential: Rent

Rent Limit: 40% AMI (SRO/SpN)

		OR	Public	Calculated
		50% AMI	Subsidy	Annual
Unit Type	# of Units	(ALL OTHER)	Contract Rent	Rent
1-bedroom	37	\$649	\$688	\$17,316
2-bedroom	1	\$760	\$781	\$252
1-bedroom				\$0
1-bedroom				\$0
SRO				\$0
SRO				\$0
			ΤΩΤΔΙ	\$17 568

 Rental Income Differential
 \$17,568

 Less Vacancy
 5.0%

 Net Rental Income
 \$16,690

 Available for debt service
 @ 1.15 DSC ratio:
 \$14,513

Loan term (years) Interest rate (annual) DSC ratio 15 6.0% 1.15

Loan amount per TCAC underwriting standards:

\$143,317

Actual Tranche B loan amount:

\$297,000

Comments or additional information as necessary:

#### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$295,755	\$303,149	\$310,728	\$318,496	\$326,458	\$334,620	\$342,985	\$351,560	\$360,349	\$369,357	\$378,591	\$388,056	\$397,758	\$407,702	\$417,894
Less Vacancy	5.00%	-14,788	-15,157	-15,536	-15,925	-16,323	-16,731	-17,149	-17,578	-18,017	-18,468	-18,930	-19,403	-19,888	-20,385	-20,895
Rental Subsidy	1.025	54,117	55,470	56,857	58,278	59,735	61,228	62,759	64,328	65,936	67,585	69,274	71,006	72,781	74,601	76,466
Less Vacancy	5.00%	-2,706	-2,773	-2,843	-2,914	-2,987	-3,061	-3,138	-3,216	-3,297	-3,379	-3,464	-3,550	-3,639	-3,730	-3,823
Miscellaneous Income	1.025	3,100	3,178	3,257	3,338	3,422	3,507	3,595	3,685	3,777 -189	3,871	3,968	4,067	4,169	4,273	4,380
Less Vacancy Total Revenue	5.00%	-155 \$335,323	-159 \$343,706	<del>-163</del> \$352,299	<del>-167</del> \$361,107	<del>-171</del> \$370,134	<del>-175</del> \$379,388	-180 \$388,872	<del>-184</del> \$398,594	\$408,559	<del>-194</del> \$418,773	-198 \$429,242	<u>-203</u> \$439,973	-208 \$450,973	<u>-214</u> \$462,247	<del>-219</del> \$473,803
Total Nevellue		φ333,323	φ343,700	φ332,299	φ301,107	φ370,134	φ3/3,300	\$300,072	<b>\$350,334</b>	φ400,333	φ410,773	<b>\$423,242</b>	φ439,913	φ430,973	φ402,24 <i>1</i>	φ <del>4</del> 73,003
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$15,997	\$16,557	\$17,136	\$17,736	\$18,357	\$18,999	\$19,664	\$20,353	\$21,065	\$21,802	\$22,565	\$23,355	\$24,173	\$25,019	\$25,894
Management		26,448	27,374	28,332	29,323	30,350	31,412	32,511	33,649	34,827	36,046	37,308	38,613	39,965	41,364	42,811
Utilities		38,580	39,930	41,328	42,774	44,271	45,821	47,425	49,085	50,802	52,581	54,421	56,326	58,297	60,337	62,449
Payroll & Payroll Taxes		68,444	70,840	73,319	75,885	78,541	81,290	84,135	87,080	90,128	93,282	96,547	99,926	103,424	107,043	110,790
Insurance		8,632	8,934	9,247	9,570	9,905	10,252	10,611	10,982	11,367	11,765	12,176	12,602	13,044	13,500	13,973
Maintenance		34,439 0	35,644 0	36,892 0	38,183 0	39,520 0	40,903 0	42,334 0	43,816 0	45,350 0	46,937 0	48,580 0	50,280 0	52,040 0	53,861 0	55,746 0
Other Operating Expenses  Total Operating Expenses		\$192,540	\$199,279	\$206,254	\$213,473	\$220,944	\$228,677	\$236,681	\$244,965	\$253,538	\$262,412	\$271,597	\$281,103	\$290,941	\$301,124	\$311,663
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Tenant Internet Expense*	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	10,000	10,350	10,712	11,087	11,475	11,877	12,293	12,723	13,168	13,629	14,106	14,600	15,111	15,640	16,187
Replacement Reserve		19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000
Real Estate Taxes	1.020	3,197	3,261	3,326	3,393	3,461	3,530	3,600	3,672	3,746	3,821	3,897	3,975	4,055	4,136	4,218
Total Expenses		\$224,737	\$231,890	\$239,292	\$246,952	\$254,880	\$263,084	\$271,574	\$280,360	\$289,452	\$298,862	\$308,600	\$318,677	\$329,106	\$339,899	\$351,069
Cash Flow Prior to Debt Serv	vice	\$110,586	\$111,817	\$113,007	\$114,154	\$115,254	\$116,304	\$117,299	\$118,234	\$119,107	\$119,911	\$120,643	\$121,296	\$121,866	\$122,348	\$122,734
MUST PAY DEBT SERVICE																
Bellwether Enterprise - USDA	RD 5 <mark>38</mark>	42,524	42,524	42,524	42,524	42,524	42,524	42,524	42,524	42,524	42,524	42,524	42,524	42,524	42,524	42,524
USDA Rural Development		42,440	42,440	42,440	42,440	42,440	42,440	42,440	42,440	42,440	42,440	42,440	42,440	42,440	42,440	42,440
Total Debt Service		\$84,964	\$84,964	<u>0</u> \$84,964	<u>0</u> \$84,964	<u>0</u> \$84,964	\$84,964	<u>0</u> \$84,964	\$84,964	\$84,964	\$84,964	<u>0</u> \$84,964	\$84,964	\$84,964	\$84,964	<u>0</u> <b>\$84,964</b>
Total Debt Service		<b>Ф</b> 04,904	<b>\$64,964</b>	<b>\$64,964</b>	<b>\$64,904</b>	<b>\$04,904</b>	<b>304,904</b>	<b>\$04,904</b>	<b>Ф</b> 04,904	<b>\$64,964</b>	<b>Ф</b> 04,904	<b>Ф</b> 04,904	<b>\$64,964</b>	<b>\$04,904</b>	<b>\$64,964</b>	<b>\$64,964</b>
Cash Flow After Debt Service	e	\$25,622	\$26,853	\$28,043	\$29,190	\$30,290	\$31,340	\$32,335	\$33,270	\$34,143	\$34,947	\$35,679	\$36,332	\$36,902	\$37,384	\$37,770
Percent of Gross Revenue		7.26%	7.42%	7.56%	7.68%	7.77%	7.85%	7.90%	7.93%	7.94%	7.93%	7.90%	7.84%	7.77%	7.68%	7.57%
25% Debt Service Test		30.16%	31.60%	33.01%	34.36%	35.65%	36.89%	38.06%	39.16%	40.18%	41.13%	41.99%	42.76%	43.43%	44.00%	44.45%
Debt Coverage Ratio		1.302	1.316	1.330	1.344	1.357	1.369	1.381	1.392	1.402	1.411	1.420	1.428	1.434	1.440	1.445
OTHER FEES**																
MGP Partnership Management F	ee	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800
LP Asset Management Fee		5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Deferred Developer Fee		16,822	18,053	19,243	10,040											
Total Other Fees		25,622	26,853	28,043	18,840	8,800	8,800	8,800	8,800	8,800	8,800	8,800	8,800	8,800	8,800	8,800
Remaining Cash Flow		\$0	\$0	\$0	\$10,350	\$21,490	\$22,540	\$23,535	\$24,470	\$25,343	\$26,147	\$26,879	\$27,532	\$28,102	\$28,584	\$28,970
Deferred Developer Fee**		\$16,822	\$18,053	\$19,243	\$10,040											
Residual or Soft Debt Payments*	*															

<sup>\*9%</sup> and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.